



# Education and Income Tax Reciprocity Agreements

Informational Paper 84

Wisconsin Legislative Fiscal Bureau  
January, 2013



# Education and Income Tax Reciprocity Agreements

Prepared by

Emily Pope and Rick Olin

Wisconsin Legislative Fiscal Bureau  
One East Main, Suite 301  
Madison, WI 53703  
<http://legis.wisconsin.gov/lfb>



# Education and Income Tax Reciprocity Agreements

Wisconsin currently participates in several formal reciprocity agreements with other states under which residents of each state, or region of the state, are treated as residents of the other state for a specific purpose. These agreements relate to higher education tuition, income tax, the transfer of inmates in correctional facilities, and fishing licenses along the Mississippi River.

This paper provides information regarding education and income tax reciprocity agreements. The first section of the paper provides a description of the current agreements for reciprocal tuition for postsecondary education. Information on income tax reciprocity agreements is provided in the second section.

---

## **Reciprocity Agreements for Postsecondary Education**

---

Wisconsin's reciprocity agreements for postsecondary education are authorized under two separate sections of the statutes. Section 39.42 of the statutes applies to agreements between any publicly-supported, postsecondary institution in Wisconsin and any other state, while s. 39.47 establishes an agreement between Wisconsin and Minnesota. Both sections allow for the waiver of nonresident tuition for participating students.

### **Minnesota-Wisconsin Tuition Reciprocity Agreement -- University of Wisconsin System**

Under the Minnesota-Wisconsin reciprocity agreement, residents can attend public universities, community colleges, and technical colleges in the adjacent state without having to pay nonresident tuition. Students participating under the agreement are treated as state residents for ad-

mission purposes.

The stated purpose of the agreement is to "continue to improve the postsecondary education advantages of residents of Minnesota and Wisconsin through greater availability and accessibility of postsecondary education opportunities and to achieve improved effectiveness and economy in meeting the postsecondary education needs of Minnesota and Wisconsin residents through cooperative planning efforts." The agreement is administered jointly by the Minnesota Office of Higher Education (MOHE) and the Wisconsin Higher Educational Aids Board (HEAB). In Wisconsin, any changes to the agreement must be approved by the Joint Committee on Finance. In Minnesota, changes are approved by the Minnesota State Colleges and Universities Board of Trustees and the University of Minnesota Board of Regents.

### **History**

Legislation authorizing a tuition reciprocity agreement between Minnesota and Wisconsin was enacted by the Legislature in 1965 and initially included only three UW campuses (La Crosse, Superior, and River Falls), seven Minnesota junior colleges, UM-Twin Cities, UM-Duluth, and Winona State. The agreement provided for the transfer of a limited number of students from each state, with the number of students attending individual institutions specified. To be eligible, the student had to be an undergraduate whose legal residence or high school was no more than 40 miles from the institution attended in the other state.

With the creation of the current University of Wisconsin System in 1971, the Legislature authorized HEAB to negotiate tuition reciprocity agreements under Section 39.42 of the statutes

and, in 1973, the Legislature authorized separate agreements with Minnesota under Section 39.47 of the statutes. In 1972-73, the restrictions based on student residence and eligible campuses were eliminated and reciprocity was extended to vocational and technical college students.

In 1974-75, the agreement was revised to include graduate and professional students and all restrictions on the number of participating students were lifted. In addition, each state was to determine annually the "net tuition loss" resulting from charging resident rather than nonresident tuition and the state with the greatest tuition loss would be reimbursed by the other state. The reimbursement did not apply to students enrolled in technical or vocational schools.

When the agreement was renegotiated for the 1979-80 academic year, a major change was made in the determination of the liability obligation of each state. Since Minnesota's resident tuition had historically been higher than Wisconsin's, it was agreed that the amount a state owed would be based on a formula that reflected actual educational costs rather than the tuition differential. Each state's liability would be the difference between the total amount of tuition paid by its students attending schools in the other state and the calculated cost of educating those students. The state with the higher liability obligation would pay the other state the difference between the two states' liability obligations. This method of calculating liability is still used under the current agreement.

In 1987-88, medical, dental, and veterinary students were excluded from the agreement at Wisconsin's request. Wisconsin made a one-time payment of \$1.1 million to Minnesota to compensate for this change.

### **1997 and 1998 Modifications**

Until 1997, Wisconsin law provided that tuition charged to reciprocity students could not ex-

ceed the tuition charged to a resident student at a comparable public institution located in his or her state of residence. As Minnesota institutions have historically charged higher resident tuition than Wisconsin institutions, Wisconsin resident students attending Minnesota institutions often paid less in tuition than Minnesota students attending those same institutions. This problem was particularly pronounced at the UM-Twin Cities campus where Wisconsin resident undergraduate students were charged almost \$1,300 less than Minnesota resident undergraduates and Wisconsin resident law students paid over \$2,900 less than Minnesota resident law students.

To address this issue as well as Wisconsin's growing liability under the agreement, 1997 Act 27 modified Wisconsin law such that reciprocity tuition could not exceed the higher of the resident tuition rates charged at comparable institutions in the two states. This allowed the University of Minnesota law school to charge Wisconsin reciprocity students the Minnesota resident rate beginning in 1997-98 and UM-Twin Cities to charge Wisconsin resident undergraduate students a "tuition gap surcharge" beginning in 1998-99. The "tuition gap surcharge" was equal to equal to 25% of the difference between resident tuition rates at UM-Twin Cities and UW-Madison.

The agreement was also changed such that Wisconsin students attending Minnesota institutions would be charged the full-time tuition rate when enrolled in 12 credits or more. Prior to this change, Wisconsin students paid per credit when enrolled in up to 14 credits. In addition, all graduate students were charged the higher of states' resident tuition rates under the modified agreement.

Other more administrative changes were also made to the agreement and Wisconsin law. Under 1997 Act 200, HEAB and MOHE are required to prepare an administrative memorandum each

year to be submitted to the Joint Committee on Finance for approval through a 14-day passive review process. This administrative memorandum establishes policies and procedures for the implementation of the agreement for the upcoming academic year. The administrative memorandum also includes a description of how the reciprocal fee structure is to be determined. Prior to this law change, HEAB and MOHE had prepared an annual administrative memorandum, but it was not subject to approval by the Joint Committee on Finance or the Legislature.

In addition, the 1998 agreement did not include an expiration date. As a result, the agreement was automatically renewed each year unless terminated or modified with the consent of both states.

### **2007 Modifications**

The agreement was not modified again until 2007. At that time, the agreement was modified so that reciprocity students would be charged the higher of the resident tuition rate at the institution attended or the resident tuition rate at a comparable institution in the students' home state. In most cases, the resident tuition charged by Minnesota institutions has been higher than the resident tuition charged by comparable institutions in Wisconsin, so Wisconsin students attending Minnesota institutions are generally charged the Minnesota resident tuition rate. This was a change from prior agreements under which Wisconsin undergraduate students attending Minnesota institutions had generally been charged the resident tuition rate at a comparable institution in Wisconsin. (One exception to this were Wisconsin students attending the UM-Twin Cities who had been charged a "tuition gap surcharge" since the 1998-99 academic year.) This change applied only to students who first enrolled during the 2008-09 academic year or thereafter. Students who first enrolled prior to 2008-09 continued to be charged the resident tuition rate at a comparable UW institution through the 2011-12 academic year pro-

vided they maintained continuous enrollment.

The 2007 agreement also established the "Wisconsin reciprocity supplement program." Under this program, Wisconsin students charged the Minnesota resident tuition rate under the 2007 agreement receive a supplement payment equal to the difference between the tuition charged them and resident tuition at a comparable UW institution. As a result, most Wisconsin resident students who enrolled in Minnesota institutions beginning in the 2008-09 academic year and thereafter were *charged* the Minnesota resident rate but received a credit on their tuition bill such that they *paid* the Wisconsin resident rate, which is the same amount as they would have paid under the previous agreement.

The Wisconsin reciprocity supplement program is administered by the Minnesota institutions and the supplement is applied directly to the student's tuition bill. HEAB makes a payment to the University of Minnesota and the Minnesota State Colleges and Universities Systems equal to the sum of all reciprocity supplements provided to Wisconsin resident students following the conclusion of each academic term. These payments totaled \$2.0 million in 2008-09, \$3.8 million in 2009-10, and \$5.5 million in 2010-11. These payments reduce Wisconsin's net obligation at the end of each calendar year on a dollar-for-dollar basis.

The purpose of the changes made to the agreement in 2007 was to allow the state of Wisconsin to make payments directly to the University of Minnesota and the Minnesota State Colleges and Universities Systems for costs incurred due to Wisconsin reciprocity students. Previously, all payments had been made to the state of Minnesota. The changes made to the agreement did not result in a change in the amount of tuition *paid* by Wisconsin students and, when fully phased in, would not have affected the total annual payments made by Wisconsin under the program.

## Changes During the 2011-13 Budget Process

During deliberations on the 2011-13 biennial budget, the Governor proposed the elimination of the supplement program beginning in the 2011-12 academic year. The Joint Finance Committee, which must approve the annual administrative memorandum for the program, instead directed HEAB to renegotiate the administrative memorandum with Minnesota to phase out the supplement program beginning in 2012-13. Under the administrative memorandum approved by the Joint Finance Committee, only students who first enrolled in Minnesota institutions prior to 2012-13 are eligible for the supplement program. These students will continue to be eligible to receive the supplement through the 2014-15 academic year. Wisconsin students who first enroll in Minnesota institutions beginning in the 2012-13 academic year will not receive the supplement and will therefore pay the Minnesota resident tuition rate. It is estimated that phasing out the supplement program will reduce the cost of the program to Wisconsin by \$2.6 million in 2012-13 and by greater amounts in subsequent years.

The administrative memorandum was also modified to reflect a change in tuition and fee charges at University of Minnesota institutions. Prior to 2011-12, UM institutions had charged a \$1,300 "university fee." Because fees are not

covered by the reciprocity agreement, Wisconsin students attending UM institutions had been responsible for the payment of this fee. In 2011-12, the UM Board of Regents eliminated the "university fee" and subsequently increased tuition by \$1,300. This increased the difference in the resident tuition at UM institutions and comparable UW institutions by \$1,300 and would have increased the amount of the supplement for each Wisconsin student enrolled in an UM institution by the same amount. To avoid this increase in the amount of the supplement for Wisconsin students enrolled at UM institutions, language was added to the administrative memorandum to specify that supplements for UM students should be reduced by \$1,300 to reflect the portion of tuition charges that were previously assessed as a "university fee."

## Enrollments

Table 1 shows enrollment by Minnesota reciprocity students in UW institutions and enrollment by Wisconsin reciprocity students in Minnesota institutions for fall, 2010. As one would expect, institutions that are located close to the border between the two states generally have the highest enrollments of reciprocity students. One exception in UW-Madison which, as the system's flagship campus, also attracts a large number of reciprocity students.

**Table 1: Reciprocity Student Enrollment by Institution, Fall 2010\***

Eau Claire	2,256	UM-Twin Cities	4,880
La Crosse	1,144	Winona State University	2,104
Madison	3,344	UM-Duluth	869
Milwaukee	476	Minnesota State University -- Mankato	661
Platteville	114	St. Cloud State University	589
River Falls	3,137	Lake Superior College	347
Stevens Point	377	Century College	180
Stout	2,339	Metropolitan State University	89
Superior	994	Minnesota State University -- Moorhead	83
All Other Wisconsin Institutions	<u>250</u>	All Other Minnesota Institutions	<u>379</u>
Total	14,431	Total	10,181

\* Excludes reciprocity students enrolled in technical colleges.

## Reciprocity Costs and the Calculation of Liability Obligation

Under the current agreement, each state's liability is difference between the total amount of tuition charged to its students attending institutions in the other state and the calculated cost of educating those students. In determining liability, the two states have agreed to use what is known as the "reciprocity cost" instead of total educational costs. Reciprocity cost is that portion of total student costs that varies with changes in enrollment and excludes fixed costs. Currently, reciprocity cost is defined as 64% of Wisconsin's total per credit instructional costs. Wisconsin costs are used to calculate liability because it is assumed that instructional costs are similar for both states. Table 2 shows the per credit instructional cost, reciprocity cost, and the reciprocity tuition rate. The Wisconsin resident tuition rate is shown for comparison.

In previous years, the reciprocity cost per credit exceeded the reciprocity tuition rate for most students. That meant that for each credit taken by a reciprocity student, the student's home state incurred a liability equal to the difference

between the reciprocity cost of the credit and the tuition paid by the student (the reciprocity rate). Currently, the reciprocity tuition rate exceeds the reciprocity cost per credit for all students at all institutions. Because the tuition paid by reciprocity students now exceeds the reciprocity cost per credit, each credit taken by a reciprocity student reduces his or her home state's liability under the program. Beginning in 2010-11, both states have had negative liabilities under the program. Because Minnesota had a larger negative liability in that year, Wisconsin made a payment to Wisconsin equal to the difference between the two liabilities.

## Calculation of Reciprocity Supplements

Reciprocity students who enrolled in Minnesota institutions prior to the 2012-13 academic year are eligible to receive aid through the Wisconsin reciprocity supplement program. The amount of the supplement per credit is the difference between the reciprocity tuition rate and the Wisconsin resident tuition rate, both shown in Table 2. For example, the supplement per credit for a Wisconsin student attending UM-Duluth is the difference between the reciprocity rate,

**Table 2: Tuition Reciprocity Costs and Tuition Per Credit -- 2012-13**

Institution Category	Cost Per Credit		Tuition Per Credit	
	Instructional	Reciprocity	Reciprocity Rate**	Wisconsin Resident
<b>Undergraduate</b>				
UW-Madison/UM-Twin Cities	\$463.01	\$296.33	\$502.50	\$386.39***
UW-Milwaukee/UM-Duluth	337.89	216.25	488.33	337.13
Comprehensive Institutions*	310.73	198.87	282.67	262.43
UW Colleges	239.18	153.08	197.93	197.93
<b>Graduate Students</b>				
UW-Madison/UM-Twin Cities	1,196.13	765.52	910.63	670.47
UW-Milwaukee/UM-Duluth	1,040.37	665.84	910.63	649.17
Comprehensive Institutions	540.01	345.61	452.92	424.47

\* Tuition per credit does not include applicable differential tuition charges.

\*\* Wisconsin students who first enrolled in Minnesota institutions prior to the 2012-13 academic year receive aid through the Wisconsin reciprocity supplement program which reduces tuition costs for those students.

\*\*\* For the purpose of calculating the supplement per credit for students attending UM-Twin Cities, the Wisconsin resident rate plus the 25% "tuition gap surcharge" is \$415.42.

\$488.33, and the Wisconsin resident rate, \$337.13, or \$151.20. To calculate the supplement per credit for students attending UM-Twin Cities, the Wisconsin resident rate must be adjusted to reflect the 25% tuition surcharge. The total supplement received by a student may be less than the supplement per credit multiplied by the number of credits taken because most students are charged tuition under a plateau system. Under a plateau system, students taking credits within a specific range, generally 12 or 13 to 18 credits, are all charged the same amount of tuition.

### Reciprocity Payments

Under the agreement, the state with the higher liability obligation pays the other state the difference between the two states' liability obligation following the conclusion of each academic year. Table 3 shows enrollments, liabilities, the reciprocity payment, and, beginning in 2008-09, total supplemental payments for each year from 2001-02 to 2010-11. Payments to Minnesota are made from a general purpose revenue (GPR) sum sufficient appropriation established for this purpose. [As of this writing, the two states have not determined the reciprocity payments for 2011-12.]

Prior to 1995-96, Minnesota made a payment

to Wisconsin in each year. Generally, these payments reflected the relatively high number of Minnesota students attending Wisconsin institutions under the agreement. This payment peaked in 1978-79, before the 1979-80 changes, and again in 1990-91. However, during the 1990s the number of Wisconsin students studying in Minnesota grew greatly, outpacing the growth in the number of Minnesota students studying in Wisconsin. As the gap between the number of reciprocity students from each state narrowed, the payment Wisconsin received from Minnesota decreased. Finally, in 1995-96, Wisconsin was required to make a payment to Minnesota for the first time. Although more Minnesota resident students were enrolled under the program, Wisconsin students paid lower tuition and therefore paid a lesser portion of their own costs. This meant that Wisconsin had a higher liability per student. In 1995-96, the difference in enrollments no longer outweighed Wisconsin's higher liability per student.

Changes made to the agreement in 1997 and 1998 increased the total tuition paid by Wisconsin residents and decreased Wisconsin's total liability obligation. As a result, Wisconsin was not required to make a payment to Minnesota from 1998-99 through 2000-01. Wisconsin resumed

**Table 3: MN-WI Reciprocity Enrollment and Payment History**

Academic Year	MN Students		WI Students		Reciprocity Payment*	Total Supplemental Payment	Tuition Differential GPR-Earned	Net Effect on GPR Balance
	Enrolled in WI	Net Cost	Enrolled in MN	Net Cost				
2001-02	13,142	\$20,592,614	9,816	\$20,895,356	\$302,741	--	\$6,535,256	\$6,232,515
2002-03	13,209	19,200,118	10,487	22,307,745	3,106,725	--	8,423,068	5,316,343
2003-04	13,277	10,821,798	11,014	16,984,994	6,163,196	--	7,683,385	1,520,189
2004-05	13,139	6,811,842	11,409	13,326,601	6,514,759	--	8,204,476	1,689,717
2005-06	13,595	2,540,213	11,418	10,310,750	7,770,537	--	8,685,989	915,452
2006-07	13,686	1,092,658	11,646	11,109,809	10,017,151	--	9,658,594	-358,557
2007-08	13,726	1,884,647	11,308	12,414,600	10,529,953	--	9,063,320	-1,466,633
2008-09	14,034	2,041,904	10,690	11,260,345	9,218,441	\$2,030,834	8,944,233	-2,305,042
2009-10	14,152	-4,065,870	10,301	4,989,433	9,055,303	3,830,263	8,683,624	-4,201,942
2010-11	14,431	-8,237,249	10,181	-1,470,876	6,766,373	5,467,479	8,379,674	-3,854,178

\* Payment made by Wisconsin to Minnesota. The reciprocity payment is made in December of the following fiscal year.

making reciprocity payments to Minnesota for 2001-02 and, since that time, these payments have grown. Payments to Minnesota under the agreement increased from \$302,741 for the 2001-02 year to a peak of \$12,885,566 for the 2009-10 year. (The 2009-10 payment is the total of the reciprocity payment and the supplemental payments.) Payments to Minnesota increased over this time period due to greater increases in the number of Wisconsin students participating in the program and increases in tuition rates paid by Minnesota reciprocity students that exceeded Wisconsin resident tuition increases.

Total payments to Minnesota under the agreement were \$12,233,852 for the 2010-11 academic year, a decrease of over \$650,000 from the prior year. This was the first year in which payments to Minnesota under the agreement decreased since Wisconsin resumed making payments in 2001-02. It is anticipated that payments made to Minnesota under the agreement will continue to decrease as the Wisconsin reciprocity supplement program is phased out.

### **Tuition Differential**

As shown in Table 2, the amount of tuition paid per credit by Minnesota reciprocity students is generally higher than that paid by Wisconsin resident students. Therefore, UW System institutions collect more tuition revenue from Minnesota reciprocity students than would otherwise be paid by Wisconsin residents. The University does not retain this additional tuition; instead, Wisconsin law requires that the money be deposited into the state's general fund as a miscellaneous revenue termed "GPR-Earned." The total amount of reciprocity tuition deposited in the state's general fund is shown in Table 3 as "tuition differential GPR-earned." In 2010-11, the total amount of these tuition differentials was \$8,379,674.

Finally, Table 3 shows the net effect of the agreement on the GPR balance, which is the sum of the reciprocity payment, the supplemental

payments, and the tuition differential GPR-earned. Through 2005-06, the payments made by Wisconsin were offset by the tuition differential GPR-earned. Beginning in 2006-07, payments made by Wisconsin to Minnesota have exceeded the amount of the tuition differential resulting in the program having a negative effect on the GPR balance. In 2010-11, total payments made to Minnesota exceeded the amount of tuition differentials received such that the net effect on the GPR balance for the tuition reciprocity program was -\$3,854,178.

### **Minnesota-Wisconsin Tuition Reciprocity Agreement -- WTCS**

The Minnesota-Wisconsin reciprocity agreement also applies to Wisconsin's technical colleges which have been included in the agreement since 1972-73. Similar to the portion of the agreement that pertains to university and community college students, reciprocity is statewide, meaning residents of either state may attend any technical college in the neighboring state. Unlike university and community college students, technical college students pay the resident tuition rate charged at the college they attend. Minnesota residents attending Wisconsin Technical College System (WTCS) institutions in 2012-13 pay the resident tuition rate of \$117 per credit rather than the nonresident rate of \$175 per credit for associate and technical degree courses and \$158 per credit instead of the nonresident rate of \$237 for collegiate transfer programs. Wisconsin residents attending Minnesota's six technical colleges pay Minnesota resident tuition which varies by campus and ranges from \$148 to \$173 per credit in 2012-13. However, only one Minnesota technical college, Pine Technical College, currently charges a nonresident rate meaning that all nonresident students are charged same rate as resident students regardless of whether they are covered by a reciprocity agreement. There is no provision for the exchange of funds between the two states to compensate for technical college students participating under the agreement.

Table 4 shows the number of Minnesota residents attending WTCS schools under the agreement in 2011-12. Information on the number of Wisconsin students attending Minnesota institutions is not available. As shown in Table 4, eight of the 16 WTCS districts enrolled a total of 1,718 Minnesota reciprocity students in 2011-12. As one would expect, the WTCS districts that border Minnesota (Chippewa Valley, Western, and Indianhead) enrolled the vast majority of the Minnesota students enrolled under the agreement. Madison is the only other WTCS district that enrolled a significant number of Minnesota residents. Many of the individuals enrolled under the agreement attend on a part-time basis, as indicated by the much lower full-time equivalent (FTE) enrollment of 535.84 students.

**Table 4: Minnesota Students Attending WTCS Schools in 2011-12**

District*	Headcount	% of Total	FTEs	% of Total
Chippewa	258	15.0%	114.43	21.4%
Fox Valley	4	0.2	0.79	0.1
Indianhead	549	32.0	104.35	19.5
Lakeshore	1	0.1	0.87	0.2
Madison	100	5.8	39.78	7.4
Mid-State	6	0.3	0.74	0.1
Milwaukee	5	0.3	3.40	0.6
Western	<u>795</u>	<u>46.3</u>	<u>271.48</u>	<u>50.7</u>
Total	1,718	100.0%	535.84	100.0%

\*Only those districts that enrolled students under the agreement are shown.

### Reciprocity Agreements with Other States

Under s. 39.42 of the statutes, HEAB, with the approval of the Joint Committee on Finance, or the governing boards of any publicly-supported, postsecondary institution, with the approval of HEAB and the Joint Committee on Finance, may enter into reciprocity agreements with appropriate state educational institutions in other states. The statutes specify that these agreements, which include remission of nonresident tuition for desig-

nated categories of students, "shall have as their purpose the mutual improvement of educational advantages for residents of this state and such other states or institutions of other states with which agreements are made." Under this authority, the state has entered into education reciprocity agreements with community and technical colleges in Michigan, Illinois, and Iowa.

### University of Wisconsin System

Other than the Minnesota agreement, the UW System participates in only one other tuition reciprocity agreement. This agreement, which was established in 1967, is between UW-Marinette, a UW Colleges campus, and two community colleges in Michigan, Gogebic Community College in Iron Mountain and Bay De Noc Community College in Escanaba. This agreement applies only to those individuals living in Menominee County in Michigan and in Marinette and Iron Counties in Wisconsin. Under the agreement, a resident of Menominee County, Michigan, enrolled for credit at UW-Marinette is charged Wisconsin resident tuition. Similarly, residents of Iron County and Marinette County may enroll at Gogebic Community College and Bay De Noc Community College, respectively, and pay the Michigan out-of-district resident tuition rate. In 2012-13, tuition rates for Wisconsin residents are \$177 per contact hour (the equivalent of one credit) at Bay de Noc and \$134 per credit hour at Gogebic. For admissions purposes, students are treated as residents of the state in which they are enrolled. The agreement provides for automatic annual renewal unless either state provides written notice terminating the agreement. Such notice must be given at least 12 months prior to the academic year for which the agreement would be terminated. In 2011-12, 100 Michigan reciprocity students enrolled at UW-Marinette.

### Wisconsin Technical College System

In addition to the Minnesota agreement, the

Wisconsin Technical College System currently has reciprocity agreements with institutions in Michigan, Illinois, and Iowa. Unlike the Minnesota agreement, these agreements are between individual technical college districts in each state and apply only to residents of those districts.

The agreement with Michigan, which was first established in 1981, involves three Wisconsin technical college districts, Nicolet, Indianhead, and Northeast, and two community colleges in Michigan, Bay de Noc and Gogebic. Under the agreement, Michigan residents attending any of the three Wisconsin technical colleges pay Wisconsin's resident tuition rate plus a \$5/credit surcharge and Wisconsin students attending the Michigan colleges pay the Michigan out-of-district resident tuition rate. In addition, the agreement provides that a resident of one of the states whose employer is located in the other state and whose employer pays his or her tuition, is considered a resident of the other state for tuition purposes. The agreement is renewed automatically each year and does not specify particular programs in which students may enroll. In 2011-12, 1,139 Michigan resident students (233.57 FTE) attended Northeast Technical College. In addition, four Michigan resident students (1.98 FTE) who were enrolled in a program shared by Northeast and Fox Valley Technical Colleges attended Fox Valley Technical College under the agreement.

Three WTCS districts have reciprocity agreements with colleges in Illinois. Gateway Technical College has agreements with the College of Lake County, McHenry County College and Rock Valley College. Blackhawk and Chippewa Valley also have agreements with Rock Valley. Under the current agreements, participating students from both states are charged Wisconsin resident tuition. While priority for admission is given to residents of the state in which the college is located, after their first semester students enrolled under the agreement are given the

same priority as residents. However, no state resident may be displaced due to either agreement. During the 2011-12 academic year, 37 Illinois students (16.39 FTE) attended a technical college in Wisconsin, with 26 at Blackhawk and 11 at Gateway.

In addition, the Southwest Technical College in Wisconsin has an agreement with Northeast Iowa Community College, which has campuses in Calmar and Peosta, Iowa. Under the agreement with Iowa, students are charged the resident tuition rate for the institution in which they are enrolled. Therefore, in 2012-13, Wisconsin residents who enroll in Northeast Iowa Community College pay the resident tuition of \$150 per credit while Iowa residents enrolled in Southwest Technical College pay \$117 per credit. As under the agreements with Illinois institutions, priority for initial admission is given to state residents and participating students are treated as residents after their first semester. In 2011-12, no Iowa resident students attended a Wisconsin technical college under the agreement.

---

### **Individual Income Tax Reciprocity**

---

Under state individual income tax provisions, income may be taxed on the basis of where it is earned or on the basis of the taxpayer's legal residence. Wisconsin, like most other states with an individual income tax, provides a credit for taxes paid to another state while the taxpayer was a Wisconsin resident in order to prevent double taxation of the same income. In addition, reciprocity agreements may be entered into between two states to reduce the filing requirements of persons who live in one state and work in another state. Under such agreements, the taxpayer is only required to file a return and pay taxes on income from personal services in the state of legal residence. While "personal services income" is defined specifically for each agreement, the term

generally includes salaries, wages, commissions, and fees earned by an employee, but does not include other types of income such as gains on the sale of property, rental income, and lottery winnings. Reciprocity applies only to personal service income.

Wisconsin currently has income tax reciprocity agreements with four states: Illinois, Indiana, Kentucky, and Michigan. In addition, Wisconsin had an agreement with Minnesota for tax years 1968 through 2009. Based on the four existing tax reciprocity agreements, Wisconsin does not tax the income from personal services earned in Wisconsin by residents of the four states and instead collects taxes on such income earned in these states by Wisconsin residents. Likewise, the four other states do not impose their income tax on the income from personal services of Wisconsin residents and instead tax such income earned in Wisconsin by their residents. As a result, Wisconsin foregoes tax revenue from personal service income of residents of reciprocity states who work here and the reciprocity states forego such tax revenue from Wisconsin residents who work there.

The reciprocity agreement with Illinois requires a compensation payment when the net foregone tax revenues of one state exceed those of the other state. The previous agreement with Minnesota contained a similar provision. Under these agreements, the compensation payments made thus far have been from Wisconsin to the other state. The other three agreements do not include a provision requiring compensation payments.

### **Effects of Reciprocity on Individual Taxpayers**

The primary benefit of the reciprocity agreements is that border-crossing taxpayers are required to file a return and pay income taxes only in their state of residence. Without reciprocity, such taxpayers would have the additional incon-

venience and record-keeping requirements of filing a return in two states. For Wisconsin residents who work in states that tend to have lower income tax liabilities than Wisconsin's, reciprocity also eliminates the need for state residents to make estimated tax payments to Wisconsin. In certain cases, however, reciprocity may also reduce the total income tax liability of border-crossers. This may occur because of differences in tax laws or because income earned in one state is offset by losses incurred in the other state.

### **Tax Law Differences**

Reciprocity will result in decreased taxes whenever an individual's tax liability is lower in the taxpayer's state of residence than it would be in the state of employment. For example, consider a single taxpayer who lives in Wisconsin and works in a reciprocity state, earning \$50,000 in wages (this individual has no other sources of income). It is also assumed that this taxpayer pays \$715 of monthly rent and claims the standard deduction for federal tax purposes. In tax year 2012, such an individual would have had a net tax liability of \$2,407 if the income were taxed to Wisconsin. In addition, assume that this income would be subject to a tax of \$2,600 if the income were taxed to the state where the wages were earned. With reciprocity, this taxpayer would pay \$2,407 to Wisconsin and have no tax liability in the state where the income was earned. Without reciprocity, however, this taxpayer would pay \$2,600 to the state of employment and have no Wisconsin tax liability because the lower Wisconsin tax would be completely offset by the credit for taxes paid to other states. In this case, the individual's total state tax liability is reduced by \$193 (\$2,600 minus \$2,407) with reciprocity.

The total tax liability would be the same with or without reciprocity in the case of a taxpayer who lives in Wisconsin and works in a state where they would have a lower tax liability. The same example as noted above could be used, ex-

cept that the Wisconsin resident works in a state where a liability of \$2,000 is incurred. With reciprocity, \$2,407 would be paid to Wisconsin and no taxes would be paid to the state of employment. In the absence of reciprocity, \$2,000 would be paid to the state where the wages were earned and \$407 would be paid to Wisconsin (\$2,407 Wisconsin gross tax minus a \$2,000 credit for taxes paid to other states) for total state taxes of \$2,407.

### **Offsetting Losses**

The tax reduction outlined above was due to differences in the income tax laws between Wisconsin and other states. However, even if the tax laws of the two states were identical, income tax reductions could occur for certain taxpayers under reciprocity. As an example, assume that a Wisconsin resident has wage income of \$50,000 earned in another state and a \$10,000 farm or business loss in Wisconsin. For simplicity, assume that this taxpayer would be subject to an effective tax rate of 5% on income earned in either state.

With reciprocity, after deducting the \$10,000 loss, this individual would have a Wisconsin tax liability of \$2,000  $[(\$50,000 - \$10,000) \times 5\%]$ . Without reciprocity, this taxpayer would pay a tax of \$2,500 to the other state on the entire \$50,000 earned in that state and no taxes would be paid to Wisconsin. Because the Wisconsin loss would not be considered in determining taxable income in the other state and assuming the credit for taxes paid in other states is not refundable, no offsetting tax reduction for the Wisconsin loss would be allowed. Thus, this hypothetical taxpayer receives a reduction of \$500 under reciprocity even though the tax provisions of the other state and Wisconsin are assumed to be identical.

### **Reciprocity Payment Agreement With Illinois**

Wisconsin has had an income tax reciprocity

agreement with Illinois since 1973. A payment provision that applies to Illinois was enacted in 1997 Wisconsin Act 63 on April 1, 1998. Act 63 authorized Wisconsin's Secretary of the Department of Revenue (DOR) to enter into agreements with the State of Illinois specifying the reciprocity payment due date, conditions constituting delinquency, interest rates, and the method of computing interest due on delinquent payments.

### **Wisconsin Law**

Wisconsin's Illinois reciprocity statute specifies that a compensation payment is made when net foregone tax revenues of one state exceed those of the other state. The statute also specifies that the data used to compute the amount of each state's foregone tax revenue is to be determined by the respective Departments of Revenue on or before December 1 of the year following the close of the previous calendar year. The resulting compensation payment amount must be determined jointly by each state. If an agreement cannot be reached, a three-person board of arbitration is appointed to resolve the difference. The reciprocity statute requires interest to be paid on any delinquent compensation payments.

In addition, the Secretary of Revenue is authorized to enter into agreements with the State of Illinois specifying the reciprocity payment due date, conditions constituting delinquency, interest rates, and the method of computing interest due on delinquent payments. The Secretary entered into a reciprocity payment agreement with the Director of the Illinois Revenue Department in 1998. The agreement's provisions cover the estimation of taxes foregone, payment amounts, and adjusting payments. In addition, the agreement provides for data verification and reporting, the computation of interest on delinquent payments, impasse resolution, and making modifications to the agreement.

The following sections briefly describe the

Illinois-Wisconsin income tax reciprocity agreement.

### **Illinois-Wisconsin Agreement**

*Term of Agreement.* The agreement contains no expiration date and continues subject to statutory modification. The agreement can be revised at any time upon mutual agreement of both states. Thus, under these provisions, the income tax reciprocity agreement is open-ended and can be unilaterally terminated by either state through legislative repeal.

*Calculation of Payments.* The agreement provided for a benchmark study of 1998 tax returns in 2000 and 2001, using the methodology established by a consultant from the Institute of Social Research (ISR) of the University of Michigan. This methodology mirrors that which was first adopted for use in administering Wisconsin's income tax reciprocity agreement with Minnesota. The methodology uses benchmark figures regarding the proportion of border-crossers and income taxes foregone, with adjustments to reflect total income tax collections in each state and population trends in border counties.

*Administrative Provisions.* The agreement requires payments to be made no later than December 31, of the year following the tax year for which the payment is being made. Methods for adjusting payments and for calculating interest on delinquent payments are also included as part of the agreement. Finally, upon the agreement of both states, a third party can be consulted prior to the use of a board of arbitration in the event of an impasse.

### **Historical Compensation Payments**

The payment provision of Act 63 was adopted because Illinois officials stated that reciprocity with Wisconsin would be ended unless an agreement for payment was made. At the time Act 63

was adopted, Illinois estimated that the State of Wisconsin was forgoing taxes of \$13 million from Illinois residents who work in Wisconsin and that Illinois was forgoing taxes of \$24 million from Wisconsin residents who work in Illinois. The difference of \$11 million was Illinois' estimate of its annual net revenue loss. The Wisconsin DOR estimated that the difference in foregone taxes could be between \$9.5 million and \$29.0 million annually. Under Act 63, Wisconsin made a payment to Illinois of \$5.5 million in 1998-99 and \$8.25 million in 1999-00. These amounts reflected 50% and 75%, respectively, of Illinois' estimated \$11 million revenue loss in 1998. Act 63 specified that future payments would be based on the results of the 1998 benchmark study, and were anticipated to begin in 2001-02 (no payment would be made in the 2000-01 fiscal year).

The benchmark study of 1998 tax returns was completed and used for determining taxes foregone by Illinois and Wisconsin, starting with a payment for tax year 2000. Table 5 displays these payments, which have ranged from \$28.0 million for tax year 2003 to \$74.4 million for tax year 2011. Since 2004, the payments have exceeded those estimated by both states at the time of the initial agreement. According to the Wisconsin DOR, there are two primary reasons for the payments being at or above the high-end range of the Department's original estimate. First, the original estimate assumed that average income in the two states would be the same. However, the reciprocity study showed that the average income of Illinois residents working in Wisconsin was much lower than the average income of Wisconsin residents working in Illinois. The second reason for the larger payments is that, except for the tax increases adopted in 2009, Wisconsin has enacted a number of measures decreasing taxes since 1998. On the other hand, taxes have increased in Illinois, and the 2011 increase in Illinois's individual income tax rate from 3% to 5% accounts for much of the recent payment increase. The net ef-

**Table 5: Compensation Payments Under Illinois-Wisconsin Income Tax Reciprocity (Millions)**

Tax Year	Taxes Foregone by Illinois*	Taxes Foregone by Wisconsin*	Difference	Amount Paid by Wisconsin**	Payment Date
2000	\$42.7	\$13.3	\$29.4	\$29.4	Dec., 2001
2001	44.9	12.9	32.0	32.2	Dec., 2002
2002	42.2	13.1	29.0	28.7	Dec., 2003
2003	41.7	13.7	28.0	28.0	Dec., 2004
2004	46.7	14.6	32.1	31.7	Dec., 2005
2005	50.6	15.9	34.7	34.7	Dec., 2006
2006	55.3	17.1	38.1	38.0	Dec., 2007
2007	59.5	17.4	42.1	42.3	Dec., 2008
2008	54.5	16.2	38.4	38.6	Dec., 2009
2009	50.4	15.8	34.7	35.0	Dec., 2010
2010	66.6	17.0	49.6	50.4	Dec., 2011
2011	92.1	17.8	74.3	74.4	Dec., 2012

\* The taxes foregone are shown as estimated when the payment was made.

\*\* Includes adjustments of prior years.

fect of these factors was to increase the payment from Wisconsin to Illinois significantly over the amounts that had been expected when the payment provision was enacted in 1998.

### **Reciprocity Payment Agreement With Minnesota**

The Minnesota-Wisconsin reciprocity agreement had been in effect since 1968. On September 18, 2009, Minnesota Governor Tim Pawlenty informed Wisconsin Governor Jim Doyle that the Minnesota Commissioner of Revenue was exercising his authority to discontinue the two states' income tax reciprocity agreement as of tax year 2010. Minnesota state law authorizes the Minnesota Commissioner of Revenue to cancel the agreement when "it is deemed to be in the best interests of the people of this state." The Wisconsin statutes do not convey similar authority to its DOR Secretary.

Part of the agreement is specified in the two states' statutes, with the remainder detailed in agreements entered into between the two Departments of Revenue (as authorized in the statutes). The Wisconsin statute authorizing the reci-

procity payment is similar to the provision authorizing the Illinois payment, described above, with two exceptions: (a) the amount of foregone tax revenue is computed on or before November 1 of the year following the close of the previous calendar year instead of December 1; and (b) while there is no interest due to Illinois with the compensation payment (except for interest on a delinquent payment), the Minnesota payment included an interest component.

As with Illinois, an agreement between the Wisconsin DOR Secretary and the Minnesota Commissioner of Revenue complements the statute governing Minnesota's payment. The agreement was modified in September, 2002, to incorporate the interest provisions authorized in the Minnesota statutes. Under the agreement, all annual payments and adjusting payments were to accrue simple interest from July 1 of the applicable tax year through the date of the payment. The agreement clarified that the interest was to be paid on the same day as the annual payment. The agreement also included the references to each state's statutes detailing the rate of interest to be used. Under the two states' statutes, this rate was the rate Minnesota charges for delinquent tax

payments. The rate is determined annually, based on the adjusted prime rate charged by banks during the six-month period ending September 30 of the previous year.

The two states' initial agreement in 1967 was modified in 1972 to require compensating payments, but a procedure for calculating the payments was disputed. In 1976, ISR was commissioned to develop a methodology based on 1976 income tax returns, and this study established the reciprocity payments for tax years 1973 through 1977. Also, this study became the benchmark for adjusting payments until 1983, when a second benchmarking study was conducted. At the time of the agreement's cancellation, payments were based on a benchmark study of 1995 income tax returns.

Although Minnesota has cancelled the agreement, the Wisconsin statutes authorizing the agreement have not been repealed. Therefore, a subsequent agreement between the two states that conforms to Wisconsin's current law provisions could be implemented without further legislative involvement.

Table 6 shows the estimated taxes foregone by Wisconsin and Minnesota, the difference in foregone taxes, and the amount paid by Wisconsin for net Minnesota taxes foregone since 2000. In addition, Table 6 shows the interest payment required under 2001 Act 109, starting with tax year 2001, and the total payment including interest. In most years, the amount paid by Wisconsin does not equal the difference in foregone revenues. This occurs because adjusting payments are made for prior years.

As Table 6 indicates, the reciprocity compensation payment from Wisconsin to Minnesota (excluding the required interest payment, starting with 2001) increased from \$47.9 million for tax year 2000 to \$68.1 million for tax year 2007, and then fell to \$61.6 million for tax year 2008 and \$56.2 million for tax year 2009. The recent de-

creases reflect the impact of the economic downturn. Otherwise, the trend was for the payment to increase over time, along with increases in the number of border crossers and in total tax collections. The periodic decreases are generally related to adjustments for prior years and changes in the tax laws of the two states.

As shown in Table 6, the initial interest payment by Wisconsin decreased from \$4.8 million for tax year 2001 to a low of \$2.9 million for tax year 2003. It rose in every subsequent year until reaching \$7.7 million for tax year 2007, but fell to \$5.3 million for tax year 2008. The interest payment is a result of the interaction between the net taxes foregone by Minnesota and the applicable interest rate, and may go up or down depending on the combined effect of these two factors.

For tax year 2009, Wisconsin delayed making its payment to July 11, 2011, as opposed to December 1, 2010. Under the two states' reciprocity agreement, an interest charge of over \$4,600 per day was imposed on the unpaid amount, based on Minnesota's statutory interest rate on unpaid taxes (3% for 2010 and 2011).

### **Effect of Income Tax Reciprocity Payment Agreements on State Revenues**

The preceding section entitled "Effects of Reciprocity on Individual Taxpayers" explains how some residents of each state receive a tax reduction under reciprocity. As a result, Illinois, Minnesota, and Wisconsin have each experienced a revenue loss under the reciprocity agreements. While the compensation payment is intended to equalize the foregone revenue of each state relative to the other, the total revenue of each state is lower than it would be in the absence of reciprocity. Based on information from the most recent benchmark studies for the agreements, the Wisconsin DOR has estimated that Wisconsin's revenue loss from the agreements is minimal.

Tables 5 and 6 show the estimated taxes foregone by the three states and the payments made by Wisconsin since tax year 2000. The payments to Minnesota and Illinois have been largely offset by collections of taxes from Wisconsin residents who work in the two states. However, the interest payment to Minnesota has involved a cost to Wisconsin to the extent that the rate of interest required for the payment exceeds actual interest earnings to the state of Wisconsin.

The reciprocity payment agreement with Illinois should not be viewed as an annual loss to the Wisconsin general fund. Ending reciprocity with Illinois would result in lower income tax collections by an amount approximately equal to Wisconsin's payment to Illinois because taxes would not be collected on the wages of Wisconsin resi-

dents working in Illinois.

In considering whether the Illinois reciprocity agreement should be continued, it should be noted that Wisconsin would incur significant revenue losses in the first two fiscal years after reciprocity would be ended, due to the delayed compensation payment under the agreement. This would occur because Wisconsin would still be obligated to make payments for prior tax years. In addition, costs associated with processing tax returns are estimated to be significantly lower under reciprocity. If reciprocity were eliminated, DOR would have to process: (a) additional returns from Illinois residents who work in this state; (b) credits to Wisconsin residents for taxes paid to Illinois; and (c) estimated payments from Wisconsin residents who work in Illinois.

**Table 6: Compensation Payments Under Minnesota-Wisconsin Income Tax Reciprocity (Millions)**

Tax Year	Taxes Foregone by Minnesota*	Taxes Foregone by Wisconsin*	Difference	Tax Amount Paid by Wisconsin*	Interest Paid by Wisconsin	Amount Paid by Wisconsin*	Payment Date
2000	\$64.8	\$16.9	\$47.9	\$47.9	\$0.0	\$47.9	Dec., 2001
2001	60.5	16.5	44.0	44.2	4.8	49.0	Dec., 2002
2002	59.8	16.7	43.2	42.7	3.5	46.2	Dec., 2003
2003	64.3	17.4	46.9	46.9	2.9	49.9	Dec., 2004
2004	72.2	18.5	53.8	53.7	3.1	56.8	Dec., 2005
2005	79.1	20.1	59.0	59.0	4.4	63.5	Dec., 2006
2006	84.0	21.5	62.5	62.5	6.5	69.1	Dec., 2007
2007	90.0	21.8	68.2	68.1	7.7	75.9	Dec., 2008
2008	81.5	20.2	61.3	61.6	5.3	66.9	Dec., 2009
2009	75.8	19.8	56.0	56.2	3.5	59.7	July, 2011

\*The taxes foregone are shown as estimated when the payment was made. The tax amount paid is based on these estimates and also includes adjustments for prior years.